



CUSTOMER SUCCESS STORY: GLOBAL TECHNOLOGY MANUFACTURER

DRIVING DIGITAL TRANSFORMATION IN INBOUND MATERIAL SUPPLY

01

COMPANY SNAPSHOT

- Industry: High Tech
- Revenue: Undisclosed
- Employees: 3000-4000
- Operations: Global

02

CHALLENGES

They faced unpredictable demand for new product lines, difficulties in implementing direct deliveries from suppliers, poor collaboration internally and externally, and each factory running its own processes independently.

03

WHY QUYNTESS

With Quyntess, they gained access to proven expertise in supply chain collaboration, supplier onboarding at scale, seamless SAP integration, and a solution with no supplier fees.

04

CELEBRATE SUCCESES

“Quyntess SCM Apps support all our transactions with suppliers and enable the shift from batch manufacturing to lot size 1. This helps us become the most agile player in the market while maintaining our service excellence.”

— Team Lead Supply Base